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HEADWATERS | MB

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**Headwaters MB Announces Acquisition of Legacy Ptrs. & Co.**

Denver, CO – November 4, 2011 – Headwaters announced today that it has acquired Legacy Ptrs. & Co., a Washington DC-based investment banking firm. Also, the Founder & CEO of Legacy, John (Jack) B. Maier II has been named the Head of Investment Banking at Headwaters MB following the combination.

Philip W. Seefried, Co-Founder & CEO of Headwaters MB, said, “I knew the moment that I met Jack that he was an ideal fit for what we’re doing at Headwaters.” Phil added, “Jack has decades of experience in the middle market and a tremendous record of creating fantastic outcomes for his clients. He has built world-class middle market banking practices both at major Wall Street firms and as an entrepreneur. Jack will bring those skills to building our company’s east coast presence. Most of all, we are thrilled to have Jack on the team.”

Jack Maier, the new Head of Investment Banking at Headwaters MB said, “Legacy and Headwaters are cut from the same cloth. We are all committed to building the world’s most powerful investment banking and advisory platform to serve middle market clients. In that capacity, we’re marshaling resources and gathering an exceptional team. This merger acknowledges our belief in the enormous benefits of scale in executing investment banking transactions and delivering great results for our clients.”

Jack has completed over 100 transactions in the middle market during his 25 years as an investment banker. Jack held senior positions at Donaldson Lufkin & Jenrette, Credit Suisse and Wasserstein Perella before co-founding Legacy in 2003. While at DLJ, he led his M&A group to four straight years as #1 in the industry league tables. Jack is a graduate of Wake Forest and received his MBA from Georgetown University. He is based in Washington DC and will open a new office there for Headwaters.

The terms of the transaction were not disclosed.

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## **About Headwaters MB**

Headwaters MB is an independent, middle-market investment banking and growth advisory firm providing strategic merger and acquisitions, corporate finance services and merchant banking through proprietary sources of capital. Headwaters' investment banking and merchant banking operations are headquartered in Denver, CO, with the advisory and family office direct investment services operations being headquartered in Pittsburgh, PA. Headwaters also has offices in Boise, ID; Boston, MA; Burlington, VT; Chicago, IL; Greenwich, CT; Newport Beach, CA; San Francisco, CA; São Paulo, Brazil; Washington DC and West Palm Beach, FL. For more information, visit <http://www.headwatersmb.com/> and keep up with us on Twitter at <http://twitter.com/#!/brendanburke>.